

العطية وشر كاه فينشر م.م.م AL ATTIYA PARTNERS VENTURE W.L.L.

نبني القيمة بامتياز VALUE CREATION PAR EXCELLENCE

H.H. SHEIKH TAMIM BIN HAMAD AL THANI THE EMIR OF THE STATE OF QATAR

H.H. SHEIKH HAMAD BIN KHALIFA AL THANI THE FATHER EMIR

# TABLE OF CONTENTS

# 01

OUR HERITAGE LEADS OUR FUTURE



05 NOTES FROM THE CHAIRMAN



MANAGING DIRECTOR MESSAGE

13

WHAT WE OFFER





PILLARS OF THE JOURNEY



11

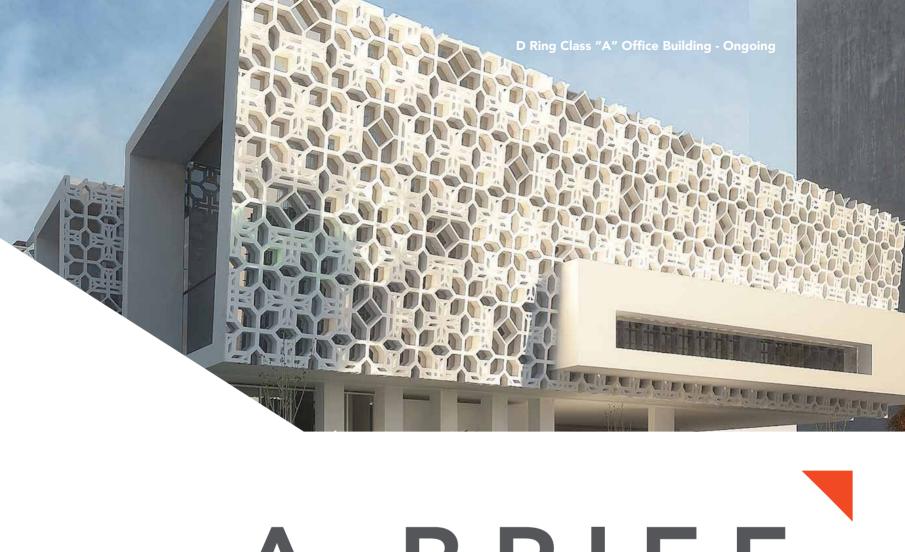
TEAMWORK IS ALWAYS OUR STRENGTH

21 PORTFOLIO OF COMPLETED PROJECTS

# OUR HERITAGE LEADS OUR FUTURE

# IN MEMORY OF

To the absent, present Hamed Jalal El-Hussein "Abu Ameed" This could not have happened without your wisdom. May your soul rest in peace.



# A BRIEF HISTORY

## NEW BORN ENTITY, JUNE OF 2014 AS A RESULT OF TWO AND A HALF DECADES OF EXPERTISE

Al-Attiya & partners Venture W.L.L (APV) is a General Contracting company that operates mainly in Civil Contracts and Fit-out services with a diversification in multi-disciplinary activities like: Facility Management -Aluminum - Carpentry and Heavy Equipment.

APV was established in 2014 as a newborn entity founded on the rich legacy of Nasser Al-Attiya Trading & Contracting Establishment (NATCE). During its time, NATCE contributed significantly towards the growth of Qatar, launching many groundbreaking developments.

Twenty-five years later and counting, APV continues to operate with determination and certainty under the leadership of the visionary, late Mr. Hamed Jalal El-Hussein, who transformed his enduring vision into reality by serving the community with Civil Contracting and Real Estate development and management. APV witnessed and took part in the evolution of our country. Today, we are proud to say our heritage is a legacy. Presently, APV is victoriously ascending to paramount heights under the care of the present Chairman, *Mr. Nasser Bin Abdullah Bin Hamad Al-Attiya*, by enriching and strengthening our competences and resources.

His incomparable business wisdom was earned from passion, fortitude and hard work and inspires us to reach new horizons and to meet the great visions of His Highness Sheikh Tamim bin Hamad Al-Thani, and the father Emir, Sheikh Hamad bin Khalifa Al-Thani. We are honored to shoulder the responsibility of Qatar National Vision 2030 alongside the government to ensure many more developments for the future of our community and country.

# NOTES FROM THE CHAIRMAN

05



## CHAIRMAN'S MESSAGE

"OUR BUSINESS CULTURE FORMS A PATHWAY FOR OTHERS TO CONTRIBUTE AND BE PART OF THE VISION." "I clearly remember the day of the announcement that came from His Highness the father Emir, Sheikh Hamad bin Khalifa Al-Thani for Qatar National Vision 2030. It was a turning point for my professional career. We are blessed to have all the necessary resources readily available for us to help build our country thanks to our influential leaders. Everything I learn and the experiences I gain, motivate me to actively be part of this vision. We have built a business that is profitable for the company and to the country. We have become leaders by economically merging creativity and sustainability in the business. Our business culture forms a pathway for others to contribute and be part of the vision.

As a humble citizen of this generous country, I want the very best for the country and its citizens and I specially identify and start new opportunities that will benefit them. APV will diversify the investments and invest more in human capital whilst providing our community with the best standards in all our projects and ventures. I am endorsing my company before you by promising greater value and quality to help us take steps towards the vision."

#### Nasser Bin Abdullah Bin Hamad Al-Attiya

# MANAGING DIRECTOR

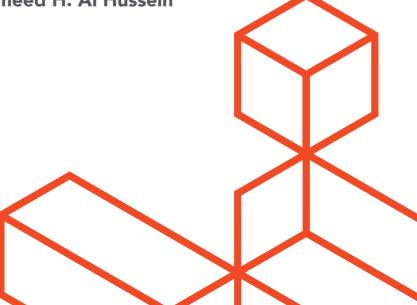


# MANAGING DIRECTOR MESSAGE

"APV SHALL CONTINUE ITS DEVOTION TO BRING THE BEST PRACTICES, MEASURES, AND QUALITY STANDARDS". "With a commitment to excel in Qatar's competitive constantly-evolving market, APV brings to the table a combined experience of more than 23 years, with a distinct structure. Previously being a part of 'NATCE' has allowed us to flourish, while preserving our heritage and expertise from the past yet, being at the dawn of a new era, driven by the Qatar National Vision 2030, gave rise to the establishment of 'APV', thereby keeping pace with the future.

Today, APV is propelling towards initiating a sustainable business that is bound to become among the pioneers in using green technology and digitalized operations in Qatar as well as in the region. Emanating from our commitment to all stakeholders, APV shall continue its devotion to bring the best practices, measures, and quality standards to its projects, partners and the community at large, while conducting all of its operations according to the highest professional standards".

Ameed H. Al Hussein



# PILLARS **OFTHE** JOURNEY

## WHAT WE SEE

Developing economical & financial sustainability through an efficient and integrated business model.

## WHAT WE DO

Employing all work-related skills in the most simple, effective & efficient approach.

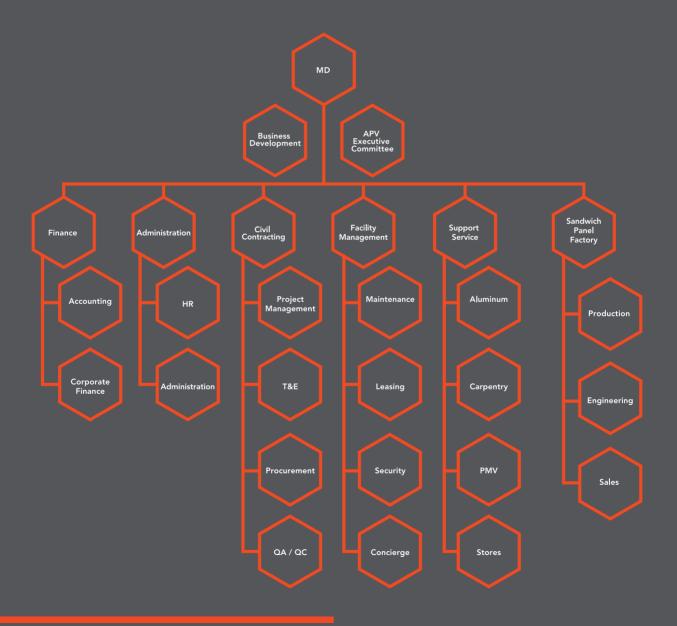
## WHAT WE Believe

Establishing sustainable relationships with our stakeholders, clients and employees by embracing five values:

- Integrity
- Transparency
- Aspiration
- Excellence
- Knowledge

# TEAMWORK **IS ALWAYS** OUR STRENGTH

On our mission of initiating businesses that bring the best value to our stakeholders, our community and the country, the quality of human capital is of paramount importance. Building and managing a robust talent pipeline has become an indispensable asset as well as a vital part of our business, with the belief that talent mobility supports substantiality across business and sectors. APV believes building a skilful team of management & staff will enrich its business culture and environment. Therefore APV is devoted to invest in its employees' self-development, education and growth, through a custom range of internal and external programs that maximize every employee's potential and excel their talent, APV has successfully managed to be at the helm of a handpicked, diversified pool of skilled and talented professionals that continue to grant the company an edge over its competitors across various sectors.







## APV OPERATIONS

APV is a general contracting company formed in Qatar with emphasis on civil contracting, facility management and fit-out services. Our competences in these sectors invoked the need for a new age business, where we can implement our experiences and capabilities into new valuable ventures.

## CIVIL CONTRACTING

APV is a leader in construction with its enriched legacy and experience inherited from nearly two and a half decades of developing the nation. We have actively participated in transforming the face of the country and aligned ourselves to be part of Qatar National Vision 2030. The proficiency of our contracting division is silently demonstrated in the proven success of many completed projects over the years.

APV civil contracting division is a single source solution with total development of construction services including project management, project methods, preconstruction services, sustainability services (LEED), construction, reconstruction, interior decoration, fit-out services, in-house aluminum factory and carpentry services. An independent analysis of each project helps us to develop a specific and targeted plan that can anticipate potential risks in advance, so that we can devise proper solutions before even starting the work.

## FACILITY MANAGEMENT

APV has established an integrated Facility Management business model in the Qatari market; it is an approach that differentiates us from our competitors. Currently, we are managing more than 350, 000 square meters of real estate assets that consist of residential, commercial & industrial, and are spread throughout the country. Our current management portfolio is valued at almost half a billion Qatari Riyals.

We offer custom tailored integrated services including but not limited to: Maintenance, Leasing, Security, Landscaping and Concierge Services. We are fully equipped and capable to service a wide range of portoflio: villas, multi-family units, business centers, office towers, and industrial facilities as well as sport facilities; this is being our custom tailored integrated facility management program.

We believe that maintaining an efficient level of service is essential for the success of the projects we manage. Our unmatched expertise in the real estate market enables us to think like owners, act like managers and provide the best for our clients.



## FIT-OUT SERVICES

In line with our belief in providing a supportive business unit to control cost, time and quality, we have gathered an extensive experience in Wood and Aluminum Works enabling us to craft designs into fully assembled structures and implementations such as: Windows, Doors, Kitchen Cabinets, Interior Decoration and Building facade,...etc. Our Team starts with site surveys followed by detailed drawings and customized installation. Our craftsmanship is inspired by our consumer's requests and visions.

### **PMV**

As a premium contractor that manages a large quantity of projects across the country, APV has invested heavily in its PMV unit, in order to ensure all logistic support is being delivered at the highest standards and the most convenient time and cost.

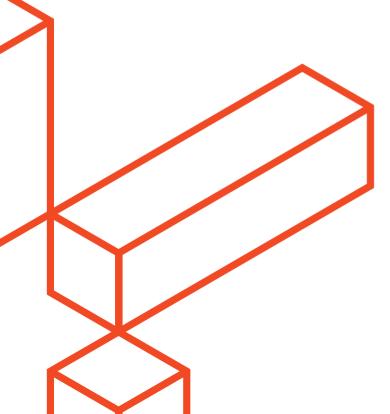
## SANDWICH PANEL FACTORY

With the aim of diversifying our activities to ensure a sustainable business model, APV is working to launch a new business unit in manufacturing Kirby Sandwich Panel. In our alignment with Qatar's urbanization plans, we are committed to explore ventures that support Qatar National Vision 2030's development goals such as establishing the manufacturing of Sandwich Panel. Currently, the project is in its design stages, production is projected to start and be completed in the First quarter of 2018.

Sandwich Panel Factory - Ongoing



# OUR FLEET



As a business that offers a broad range of services in various industries, our fleet is the driving force behind every successful project.

APV is one of the most progressive, resource-rich companies in Qatar with a full-fledged fleet of transportation vehicles, heavy duty trucks, earthmoving equipment, vocational trucks, lifting equipment, water tankers, man lifts & scissors, and more. APV's resource management team validates and arranges the time-to-time requirements of PMV resources, allowing us to effectively allocate resources to each and every one of our projects.

Efforts are currently underway to expand our fleet by adding specialized equipment with higher capacity and durability, thereby upgrading and growing our resources to productively manage our upcoming projects as APV conquers new and unexplored territories.

Type of PMV Fleet	Quantity
Light Vehicles	12
Heavy Trucks	11
Dump Trucks	4
Transportation Vehicles	4
Earthmoving Equipment	12
Vocational Trucks	4
Total	47



# PORTFOLIO OF COMPLETED PROJECTS



#### **1. Stand Alone Villas** Ain Khalid Three residential villas.

#### 2. Al-Attiya Residence 1

Umm Ghawailina

Multi-Family units consisting of 15 buildings situated on 15,000 square meter plot. Each building is G + 2 contains 12 flats (2 bedrooms) Total site units are 180 flats.

#### 3. Al-Attiya Residence 2

Al Mansoura

Two mixed-use buildings consist of 48 flats (2 & 3 bedrooms) and six retail shops.

#### 4. Al-Attiya Logistics Yard

Street 43, Industrial Area

Site consists of 8 warehouses, 7 labor accommodation and a mini market. All situated on a plot size of 28,000 square meters.

#### 5. Warehouse 001

Street 8, Industrial Area Site consists of 420 square meters of storage facility and 12 rooms of labor accommodation.

#### 6. Warehouse 002

Street 37, Industrial Area Site consists of 1,100 square meters of storage facility with its integrated facilities.

#### 7. Warehouse 003

Street 48, Industrial Area Site consists of 2,560 square meters of storage facility and 2 labor accommodations with a total of 71 rooms.

#### 8. Warehouse 004

Street 49, Industrial Area Site consists of 340 square meters of storage facility and 2 labor accommodations with a total of 54 rooms.

#### 9. Warehouse 005

Berket Al Wamer Consists of three modern warehouse facilities for multipurpose use. Total space is 3,675 square meters.

#### 10. Villas Complex 001

Al Khriytiyat Consists of 18 single family residence villas. G + 1 and penthouse, a security room and external kitchen services.

#### 11. Villas Complex 002

#### Al Khisa

Consists of 4 single family residence villas. G + 1 and penthouse, a security room and external kitchen services.



# LIST OF ONGOING PROJECTS

#### 1. Office Building (Class A)

Project Estimation: QAR. 10,000,000.00 D-Ring Road

Class A office building with cutting-edge technology and leading material standards. Situated on 984 square meters of land and consists of 2,098 square meters of built-up area.

#### 2. Al-Attiya Sandwich Panels Factory Project Estimation: QAR. 35,000,000.00

Light-Medium Industrial Area Site is situated on 10,000 square meters. Consists of a production line manufactory with its integrated facilities of office, showroom, labor accommodation, and storage to produce PU sandwich panel.

#### 3. G Gate Business Center

#### Project Estimation: QAR. 13,000,000.00 Umm Lekhba

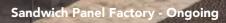
Class A office building situated nearby Landmark Mall. Consists of G + 2 building with a total of 5,000 square meters of built-up area.

#### 4. Private Client Palace Complex

**Project Estimation: QAR. 165,000,000.00** Consists of 3000 square meters palace, 2000 square meters Majlis and 5000 square meters villas. All situated on over 5000 square meters landscaping.

#### 5. Renovation and Total Face Lift of 3 villas in Abu Hamor Area Project Estimation: QAR. 2,000,000.00

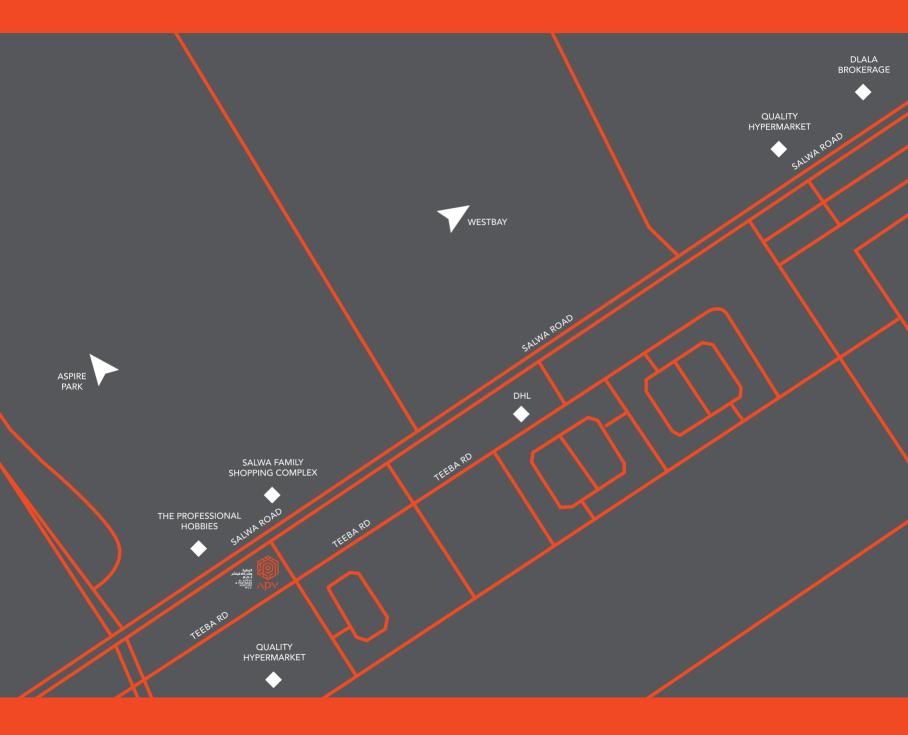
6. Massive Redevelopment of: Project Estimation: QAR. 5,500,000.00 28000 square meters of industrial plot designated for multi usages.



# CONTACT US

P.O. Box 23099 Doha, Qatar Tel: +974 4036 0060 Fax: +974 4036 0061

Email: info@al-attiya.com website: www.al-attiya.com www.linkedin.com/company/al-attiya-&-partners-venture







www.al-attiya.com